

## Message Text

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PAGE 01 STATE 197033  
ORIGIN OPIC-06

INFO OCT-01 ARA-14 ISO-00 EB-08 COME-00 /029 R

DRAFTED BY OPIC/F DRSHEETS  
APPROVED BY EB/IFD/ OIA:MPBOERNER  
EB/IFD/OIA:DVGRANT  
ARA/AND:DTOYRYLA (INFO)  
-----094583 190842Z /23

R 182155Z AUG 77  
FM SECSTATE WASHDC  
TO AMEMBASSY LA PAZ

UNCLAS STATE 197033

FROM OPIC

E.O. 11652: N/A

TAGS: EFIN

SUBJECT: METAL CULVERT PRODUCTION

1. AN EXISTING OPIC CLIENT IS INTERESTED IN THE POSSIBILITIES FOR INVESTING IN BOLIVIA IN A SMALL PLANT MANUFACTURING METAL CULVERTS FOR ROAD CONSTRUCTION AND OTHER USES. PROCESS INVOLVES CORRUGATING, COATING, CUTTING, BENDING AND RIVETING METAL PLATES WHICH ARE IMPORTED OR, IF AVAILABLE, PURCHASED DOMESTICALLY. THEY HAVE NOT YET VISITED BOLIVIA NOR MADE ANY LOCAL CONTACTS.

2. OPIC REQUESTS YOUR ASSISTANCE IN FURNISHING DATA REGARDING BOLIVIAN USE OF METAL CULVERTS VERSUS ALTERNATIVE USE OF CEMENT CULVERTS, WHETHER METAL CULVERTS ARE PRESENTLY IMPORTED, EXISTENCE OF PRODUCERS IN BOLIVIA, POTENTIAL DEMAND AS SEEN IN PLANNED ROAD BUILDING PROJECTS, ETC. ASSUMING PRESENT AND PROJECTED DEMAND UNSATISFIED LOCALLY,  
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PLEASE COMMENT ON APPLICABLE COMMON MARKET RESTRICTIONS A U.S. INVESTOR WOULD HAVE TO CONSIDER AND LIKELY RECEPTION INVESTOR WOULD GET FROM BOLIVIAN GOVERNMENT. U.S. INVESTOR IS WILLING TO HAVE A LOCAL PARTNER BUT WOULD LIKE TO KNOW MINIMUM PERCENTAGE LOCAL EQUITY NECESSARY FOR THIS PARTICULAR TYPE OF PROJECT IN VIEW OF SPECIAL COMMON MARKET CONCESSIONS ALLOWED BOLIVIA. VANCE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** FOREIGN INVESTMENT, METALS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 18-Aug-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** F DRSHEETS  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
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**Litigation History:**  
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**Message ID:** 12f48a58-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN OPIC  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Review Release Event:** n/a  
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**Review Withdrawn Fields:** n/a  
**SAS ID:** 1556929  
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**Status:** NATIVE  
**Subject:** METAL CULVERT PRODUCTION  
**TAGS:** EFIN, EINV, BL, OPIC  
**To:** LA PAZ  
**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009